

FAMILY INVOLVEMENT AWARD

Activity: “Parent Talk Night”

Children like having their parents at meetings, and in this case the parents are teachers, too. Many parents are good at selling speaking, and dealing with the public. You can take advantage of this resource and train your Scouts in the finer points of salesmanship.

Leader: Let your Scouts know you’re looking for any parents that would help out with a short speech to the boys on a meeting night before the sale. When you get feedback from the boys or the parents, plan a meeting where they have an opportunity to give the boys the benefit of their advice; it could be on selling, why the popcorn sale is important, or on anything related to popcorn or the sale. Try to keep the individual presentations to five minutes each. Make sure each speaker gets a nice round of applause.

You can reward the boys with a snack at the end of the activity.

Time: 10-30 minutes

Materials:

- ❖ Order forms
- ❖ Pens
- ❖ Popcorn